# St. Andrew's Episcopal Church

# 2016 FINANCIAL REPORT

### **AND**

## 2017 Annual Budget

Treasurer Arnout Eikeboom

Finance Chair Alan Joachim

Investment Committee Chair Kevin McClintock

### **Treasurer's Report**

From the treasurer's perspective, the greatest surprise about 2016 has been a lack of surprises regarding the finances at St. Andrew's. As shown in this report, both operating revenues and operating expenses were relatively close to budgeted amounts, resulting in a modest operating surplus for the year. The financial position of the church remains strong with the balance sheet as of year-end 2016 showing a solid cash position. The church endowment enjoyed a year of strong performance and was bolstered by significant additions of funds by virtue of being the recipient of gifts and multiple bequests.

As usual, the lion's share of operating revenue consisted of contributions in the form of pledge payments (\$884,974), gifts (\$44,398), and plate (\$36,721), which collectively amounted to \$966,093 in 2016. The second-highest source of operating revenue was the draw from our endowment. Other significant revenue sources include facility use, rental income, and special events income (Bargain Haul).

On the expense side, the biggest expense category by far was compensation/benefits, followed by the Diocesan assessment. Other significant expense categories were outreach and property-related expenses. Outreach takes many forms at St. Andrew's. Expenses for outreach within our 2016 operating budget included \$31,000 for Parish outreach, a \$30,000 contribution to the Bishop's Capital Fund, donations totaling \$9,000 to divinity schools, and discretionary donations of \$12,359 by the clergy. Whereas monetary contributions are only part of our outreach activities, additional outreach contributions in excess of \$42,000 were made outside of our 2016 operating budget. It should be noted that a significant portion (20%) of the Diocesan assessment is also earmarked for outreach.

As we close the books on 2016 and start a new operating year, this is also an opportunity to reflect on my first year as church treasurer. I consider it a great honor to serve as your treasurer and I am grateful for this opportunity to make a contribution.

I have received support and encouragement from many individuals at St. Andrew's. I am especially indebted to Jane Givens, my predecessor as the church treasurer. Even long after the official end of her term in January 2016, Jane continued to answer my questions and make herself available for occasional meetings to share her institutional knowledge. I am most grateful that she has gone above and beyond to ensure a smooth transition. Every treasurer works closely with Ruth Hubert, our financial secretary. I have really enjoyed working with Ruth and I have learned a lot from her. I have also been quite impressed by the accuracy of Ruth's work and by her vast knowledge of St. Andrew's finances.

I am grateful to our rector, Adrian Robbins-Cole, not only for inviting me to serve but also for his ongoing support and encouragement. One of the privileges of serving as a vestry member at St. Andrew's is the opportunity to work with dedicated individuals for a common purpose. It has been a pleasure to work with the Wardens and with the members of the Finance Committee.

I would also like to thank the members of the money-counting team at the church—Jo Dermer, Linda Gallo, David Giele, Jane Givens, Meg Harris, and Pat MacKinnon—for their important contributions to the overall financial operation of the church.

Finally, I am grateful to all parishioners of St. Andrew's. The church can only sustain its mission because of you. Thank you for your ongoing support and generosity!

Arnout Eikeboom, Treasurer

# St. Andrew's Church General Fund Comparative Operating Fund Performance, 2015–2016

Revenues         Pledge Payments and Gifts         \$ 886,798         \$ 92,000         \$ 923,372           Plate         38,509         40,000         36,721           Endowment Income         126,518         137,088         137,088           Fencility Use         88,311         90,122         94,587           Special Events Income         34,028         30,000         32,746           Clergy Discretionary Income         7,710         7,500         7,000           Bank Account Interest         644         275         576           Other Income         1,808         4,000         1,987           Total Revenues         \$ 1,239,900         \$ 1,258,485         \$ 1,269,627           Expenses         Compensation and Benefits         705,895         773,000         761,299           Expenses         Commensation and Benefits         705,895         773,000         761,299           Expenses         Commensation and Benefits         705,895         773,000         761,299           Expenses         Commensation and Benefits         705,895         773,000         761,299           Expenses         Communications         1,500         1,500         1,912           Systems Replacement Fund         1,500			2015	2016		2016
Plate   38,509   40,000   36,721			Actual	Budget		Actual
Endowment Income   126,518   137,088   Facility Use   88,311   90,122   94,587   Special Events Income   34,028   30,000   32,746   Clergy Discretionary Income   7,710   7,500   7,000   30,0	Revenues	Pledge Payments and Gifts	\$ 896,798	\$ 920,000	\$	929,372
Facility Use		Plate	38,509	40,000		36,721
Rental Income         45,575 (29,500 (29,550 (20,500 (20,500 (20,500 (20,000		Endowment Income	126,518	137,088		137,088
Special Events Income		Facility Use	88,311	90,122		94,587
Clergy Discretionary Income Bank Account Interest 644 275 576 Other Income 1,808 4,000 1,987		Rental Income	45,575	29,500		29,550
Bank Account Interest Other Income   1,808   4,000   1,987     Total Revenues   \$1,239,900   \$1,258,485   \$1,269,627     Expenses		Special Events Income	34,028	30,000		32,746
Compensation and Benefits   705,895   773,000   761,299   761,290   761,299   761,290   761,299   761,290   761,299   761,200   761,299   761,200   761,299   761,200   761,299   761,200   761,299   761,200   761,299   761,200   761,299   761,200   761,290   761,200   761,2		Clergy Discretionary Income	7,710	7,500		7,000
Expenses         Compensation and Benefits Office         705,895         773,000         761,299           Office Office Expenses         24,701         31,725         18,912           Systems, Software, and Support Systems Replacement Fund 1,500         1,500         296           Financial & Legal Services         5,137         10,000         9,112           Communications         615         13,725         9,396           Property         Repair and Maintenance         62,240         57,000         67,040           Building Projects         7,750         12,500         8,525           Insurance & Property Tax         23,350         23,000         25,487           Utilities         39,528         38,000         40,725           Music         18,682         10,800         11,714           Christian Education         3,338         4,200         5,34           Church School         6,705         10,100         5,991           Outreach         9arish Outreach         31,000         31,000         30,000           Bishop's Capital Fund         30,000         30,000         30,000           Theological Education         8,000         9,000         9,000           Clergy Discretionary Fund		Bank Account Interest	644	275		576
Expenses         Compensation and Benefits Office         705,895         773,000         761,299           Office Expenses         24,701         31,725         18,912           Systems, Software, and Support         19,291         12,250         19,431           Systems Replacement Fund         1,500         1,500         296           Financial & Legal Services         5,137         10,000         9,112           Communications         615         13,725         9,396           Property         Repair and Maintenance         62,240         57,000         67,040           Building Projects         7,750         12,500         8,525           Insurance & Property Tax         23,350         23,000         25,487           Utilities         39,528         38,000         40,725           Music         18,682         10,800         11,714           Christian Education         3,338         4,200         4,002           Youth Formation         3,338         4,200         4,002           Youth Formation         1,197         2,000         5,091           Outreach         31,000         31,000         31,000           Bishop's Capital Fund         30,000         30,000		Other Income	 1,808	 4,000		1,987
Office           Office Expenses         24,701         31,725         18,912           Systems, Software, and Support         19,291         12,250         19,431           Systems Replacement Fund         1,500         1,500         296           Financial & Legal Services         5,137         10,000         9,112           Communications         615         13,725         9,396           Property           Repair and Maintenance         62,240         57,000         67,040           Building Projects         7,750         12,500         8,525           Insurance & Property Tax         23,350         23,000         25,487           Utilities         39,528         38,000         40,725           Music         18,682         10,800         11,714           Christian Education         3,338         4,200         4,002           Youth Formation         1,197         2,000         5,341           Church School         6,705         10,100         5,091           Outreach         31,000         31,000         31,000           Bishop's Capital Fund         30,000         30,000         30,000           Bishop's Capital Fund		Total Revenues	\$ 1,239,900	\$ 1,258,485	\$	1,269,627
Office           Office Expenses         24,701         31,725         18,912           Systems, Software, and Support         19,291         12,250         19,431           Systems Replacement Fund         1,500         1,500         296           Financial & Legal Services         5,137         10,000         9,112           Communications         615         13,725         9,396           Property           Repair and Maintenance         62,240         57,000         67,040           Building Projects         7,750         12,500         8,525           Insurance & Property Tax         23,350         23,000         25,487           Utilities         39,528         38,000         40,725           Music         18,682         10,800         11,714           Christian Education         3,338         4,200         4,002           Youth Formation         1,197         2,000         5,341           Church School         6,705         10,100         5,091           Outreach         31,000         31,000         31,000           Bishop's Capital Fund         30,000         30,000         30,000           Bishop's Capital Fund	F	Commonantian and Danefite	705.005	772.000	<u> </u>	764 200
Systems, Software, and Support         19,291         12,250         19,431           Systems Replacement Fund         1,500         1,500         296           Financial & Legal Services         5,137         10,000         9,112           Communications         615         13,725         9,396           Property           Repair and Maintenance         62,240         57,000         67,040           Building Projects         7,750         12,500         8,525           Insurance & Property Tax         23,350         23,000         25,487           Utilities         39,528         38,000         40,725           Music         18,682         10,800         11,714           Christian Education         3,338         4,200         4,002           Mouth Formation         1,197         2,000         534           Church School         6,705         10,100         5,091           Outreach         31,000         31,000         31,000           Bishop's Capital Fund         30,000         30,000         30,000           Clergy Discretionary Fund         15,449         10,000         12,359           Diocese and Parish         137,382         143,696	Expenses		705,895	773,000		761,299
Systems Replacement Fund Financial & Legal Services         1,500         1,500         296           Financial & Legal Services         5,137         10,000         9,112           Communications         615         13,725         9,396           Property           Repair and Maintenance         62,240         57,000         67,040           Building Projects         7,750         12,500         8,525           Insurance & Property Tax         23,350         23,000         25,487           Utilities         39,528         38,000         40,725           Music         18,682         10,800         11,714           Christian Education           Adult Formation         3,338         4,200         4,002           Youth Formation         1,197         2,000         534           Church School         6,705         10,100         5,991           Outreach         31,000         31,000         31,000           Bishop's Capital Fund         30,000         30,000         30,000           Clergy Discretionary Fund         15,449         10,000         12,359           Diocese and Parish         137,382         143,696         143,696		Office Expenses	24,701	31,725		18,912
Financial & Legal Services Communications         5,137         10,000         9,112 Communications           Property Communications         615         13,725         9,366           Property Repair and Maintenance         62,240         57,000         67,040           Building Projects         7,750         12,500         8,525           Insurance & Property Tax         23,350         23,000         25,487           Utilities         39,528         38,000         40,725           Music         18,682         10,800         11,714           Christian Education         3,338         4,200         4,002           Youth Formation         1,197         2,000         534           Church School         6,705         10,100         5,091           Outreach         9raish Outreach         31,000         31,000         31,000           Bishop's Capital Fund         30,000         30,000         30,000           Objected Education         8,000         9,000         12,359           Diocese and Parish         15,449         10,000         12,359           Diocese and Parish         137,382         143,696         143,696           Stewardship         7,150         8,700         8,		Systems, Software, and Support	19,291			19,431
Communications         615         13,725         9,396           Property         Repair and Maintenance         62,240         57,000         67,040           Building Projects         7,750         12,500         8,525           Insurance & Property Tax         23,350         23,000         25,487           Utilities         39,528         38,000         40,725           Music         18,682         10,000         11,714           Christian Education         4,002         4,002           Youth Formation         1,197         2,000         534           Church School         6,705         10,100         5,091           Outreach         31,000         31,000         31,000           Bishop's Capital Fund         30,000         30,000         30,000           Theological Education         8,000         9,000         9,000           Clergy Discretionary Fund         15,449         10,000         12,359           Diocesa Assessment         137,382         143,696         143,696           Stewardship         2,219         3,000         2,268           Fellowship         7,150         8,700         8,820           New Member Development         692 <td></td> <td>Systems Replacement Fund</td> <td>1,500</td> <td>1,500</td> <td></td> <td>296</td>		Systems Replacement Fund	1,500	1,500		296
Property         Repair and Maintenance         62,240         57,000         67,040           Building Projects         7,750         12,500         8,525           Insurance & Property Tax         23,350         23,000         25,487           Utilities         39,528         38,000         40,725           Music         18,682         10,800         11,714           Christian Education         3,338         4,200         4,002           Youth Formation         1,197         2,000         534           Church School         6,705         10,100         5,091           Outreach         31,000         31,000         31,000           Bishop's Capital Fund         30,000         30,000         30,000           Theological Education         8,000         9,000         9,000           Clergy Discretionary Fund         15,449         10,000         12,359           Diocesa Assessment         137,382         143,696         143,696           Stewardship         2,219         3,000         2,268           Fellowship         7,150         8,700         8,820           New Member Development         692         1,000         559           Special Events Exp		Financial & Legal Services	5,137	10,000		9,112
Repair and Maintenance Building Projects         62,240         57,000         67,040           Building Projects         7,750         12,500         8,525           Insurance & Property Tax         23,350         23,000         25,487           Utilities         39,528         38,000         40,725           Music         18,682         10,800         11,714           Christian Education         3,338         4,200         4,002           Youth Formation         1,197         2,000         534           Church School         6,705         10,100         5,091           Outreach         31,000         31,000         31,000           Bishop's Capital Fund         30,000         30,000         30,000           Bishop's Capital Fund         30,000         30,000         30,000           Clergy Discretionary Fund         15,449         10,000         12,359           Diocesa and Parish         137,382         143,696         143,696           Stewardship         2,219         3,000         2,268           Fellowship         7,150         8,700         8,820           New Member Development         560         1,000         4,919           Special Events Expens		Communications	615	13,725		9,396
Building Projects         7,750         12,500         8,525           Insurance & Property Tax         23,350         23,000         25,487           Utilities         39,528         38,000         40,725           Music         18,682         10,800         11,714           Christian Education         3,338         4,200         4,002           Adult Formation         3,338         4,200         5,091           Church School         6,705         10,100         5,091           Outreach         31,000         31,000         31,000           Bishop's Capital Fund         30,000         30,000         30,000           Theological Education         8,000         9,000         9,000           Clergy Discretionary Fund         15,449         10,000         12,359           Diocese and Parish         10,000         12,359           Diocese Assessment         137,382         143,696         143,696           Stewardship         2,219         3,000         2,268           Fellowship         7,150         8,700         8,820           New Member Development         692         1,000         559           Special Events Expenses         3,385         3,000<		<u>Property</u>				
Insurance & Property Tax   23,350   23,000   25,487   Utilities   39,528   38,000   40,725   Music   18,682   10,800   11,714   Christian Education		Repair and Maintenance	62,240	57,000		67,040
Utilities         39,528         38,000         40,725           Music Christian Education         18,682         10,800         11,714           Christian Education         3,338         4,200         4,002           Youth Formation         1,197         2,000         534           Church School         6,705         10,100         5,091           Outreach         8         31,000         31,000         31,000         30,000           Bishop's Capital Fund         30,000         30,000         30,000         30,000         30,000         30,000         30,000         30,000         30,000         9,000         12,359         9         9,000         12,359         9         9,000         12,359         9         9,000         12,359         9         9,000         14,3696         143,696		Building Projects	7,750	12,500		8,525
Music Christian Education Adult Formation         18,682         10,800         11,714           Christian Education Adult Formation         3,338         4,200         4,002           Youth Formation         1,197         2,000         534           Church School         6,705         10,100         5,091           Outreach         8,000         31,000         31,000         31,000           Bishop's Capital Fund         30,000         30,000         30,000         30,000         9,000         9,000           Clergy Discretionary Fund         15,449         10,000         12,359         900         9,000         12,359         900         12,359         900         12,359         900         12,359         900         12,359         900         12,359         900         12,359         900         12,359         900         12,359         900         12,359         900         12,359         900         12,359         900         12,359         143,696         143,696         143,696         143,696         143,696         143,696         143,696         143,696         143,696         143,696         143,696         143,696         143,696         143,696         143,696         143,696         143,696         143,6		Insurance & Property Tax	23,350	23,000		25,487
Christian Education         Adult Formation         3,338         4,200         4,002           Youth Formation         1,197         2,000         534           Church School         6,705         10,100         5,091           Outreach           Parish Outreach         31,000         31,000         31,000           Bishop's Capital Fund         30,000         30,000         30,000           Theological Education         8,000         9,000         9,000           Clergy Discretionary Fund         15,449         10,000         12,359           Diocese and Parish         Diocesan Assessment         137,382         143,696         143,696           Stewardship         2,219         3,000         2,268           Fellowship         7,150         8,700         8,820           New Member Development         692         1,000         559           Special Events Expenses         3,385         3,000         2,571           Worship         8,549         5,000         4,919           Clergy Expenses         -         5,000         4,673           Legacy Society Materials         -         1,500         -           Vestry         1,477         2,		Utilities	39,528	38,000		40,725
Adult Formation       3,338       4,200       4,002         Youth Formation       1,197       2,000       534         Church School       6,705       10,100       5,091         Outreach         Parish Outreach       31,000       31,000       31,000         Bishop's Capital Fund       30,000       30,000       30,000         Theological Education       8,000       9,000       9,000         Clergy Discretionary Fund       15,449       10,000       12,359         Diocese and Parish       137,382       143,696       143,696         Stewardship       2,219       3,000       2,268         Fellowship       7,150       8,700       8,820         New Member Development       692       1,000       559         Special Events Expenses       3,385       3,000       2,571         Worship       8,549       5,000       4,673         Legacy Society Materials       -       5,000       4,673         Legacy Society Materials       -       1,500       -         Vestry       1,477       2,000       847         Other/Miscellaneous       956       5,000       652         Total Expense		<u>Music</u>	18,682	10,800		11,714
Youth Formation Church School         1,197         2,000         534           Church School         6,705         10,100         5,091           Outreach         31,000         31,000         31,000           Bishop's Capital Fund         30,000         30,000         30,000           Theological Education         8,000         9,000         9,000           Clergy Discretionary Fund         15,449         10,000         12,359           Diocese and Parish         137,382         143,696         143,696           Stewardship         2,219         3,000         2,268           Fellowship         7,150         8,700         8,820           New Member Development         692         1,000         559           Special Events Expenses         3,385         3,000         2,571           Worship         8,549         5,000         4,673           Legacy Society Materials         -         5,000         4,673           Legacy Society Materials         -         1,500         -           Vestry         1,477         2,000         847           Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189		Christian Education				
Church School         6,705         10,100         5,091           Outreach         31,000         31,000         31,000           Bishop's Capital Fund         30,000         30,000         30,000           Theological Education         8,000         9,000         9,000           Clergy Discretionary Fund         15,449         10,000         12,359           Dioces and Parish         137,382         143,696         143,696           Stewardship         2,219         3,000         2,268           Fell owship         7,150         8,700         8,820           New Member Development         692         1,000         559           Special Events Expenses         3,385         3,000         2,571           Worship         8,549         5,000         4,919           Clergy Expenses         -         5,000         4,673           Legacy Society Materials         -         1,500         -           Vestry         1,477         2,000         847           Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)		Adult Formation	3,338	4,200		4,002
Outreach           Parish Outreach         31,000         31,000         31,000           Bishop's Capital Fund         30,000         30,000         30,000           Theological Education         8,000         9,000         9,000           Clergy Discretionary Fund         15,449         10,000         12,359           Diocese and Parish         137,382         143,696         143,696           Stewardship         2,219         3,000         2,268           Fellowship         7,150         8,700         8,820           New Member Development         692         1,000         559           Special Events Expenses         3,385         3,000         2,571           Worship         8,549         5,000         4,919           Clergy Expenses         -         5,000         4,673           Legacy Society Materials         -         1,500         -           Vestry         1,477         2,000         847           Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701		Youth Formation	1,197	2,000		534
Parish Outreach         31,000         31,000         31,000           Bishop's Capital Fund         30,000         30,000         30,000           Theological Education         8,000         9,000         9,000           Clergy Discretionary Fund         15,449         10,000         12,359           Diocese and Parish         137,382         143,696         143,696           Stewardship         2,219         3,000         2,268           Fellowship         7,150         8,700         8,820           New Member Development         692         1,000         559           Special Events Expenses         3,385         3,000         2,571           Worship         8,549         5,000         4,919           Clergy Expenses         -         5,000         4,673           Legacy Society Materials         -         1,500         -           Vestry         1,477         2,000         847           Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701           Below-the-Line Expenses <td></td> <td>Church School</td> <td>6,705</td> <td>10,100</td> <td></td> <td>5,091</td>		Church School	6,705	10,100		5,091
Bishop's Capital Fund         30,000         30,000         30,000           Theological Education         8,000         9,000         9,000           Clergy Discretionary Fund         15,449         10,000         12,359           Diocese and Parish         137,382         143,696         143,696           Stewardship         2,219         3,000         2,268           Fellowship         7,150         8,700         8,820           New Member Development         692         1,000         559           Special Events Expenses         3,385         3,000         2,571           Worship         8,549         5,000         4,919           Clergy Expenses         -         5,000         4,673           Legacy Society Materials         -         1,500         -           Vestry         1,477         2,000         847           Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701           Below-the-Line Expenses         6,046         45,500         18,257		<u>Outreach</u>				
Theological Education         8,000         9,000         9,000           Clergy Discretionary Fund         15,449         10,000         12,359           Diocese and Parish         Diocesan Assessment         137,382         143,696         143,696           Stewardship         2,219         3,000         2,268           Fellowship         7,150         8,700         8,820           New Member Development         692         1,000         559           Special Events Expenses         3,385         3,000         2,571           Worship         8,549         5,000         4,919           Clergy Expenses         -         5,000         4,673           Legacy Society Materials         -         1,500         -           Vestry         1,477         2,000         847           Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701           Below-the-Line Expenses         6,046         45,500         18,257		Parish Outreach	31,000	31,000		31,000
Clergy Discretionary Fund         15,449         10,000         12,359           Diocese and Parish         137,382         143,696         143,696           Stewardship         2,219         3,000         2,268           Fellowship         7,150         8,700         8,820           New Member Development         692         1,000         559           Special Events Expenses         3,385         3,000         2,571           Worship         8,549         5,000         4,919           Clergy Expenses         -         5,000         4,673           Legacy Society Materials         -         1,500         -           Vestry         1,477         2,000         847           Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701           Below-the-Line Expenses         6,046         45,500         18,257		Bishop's Capital Fund	30,000	30,000		30,000
Diocese and Parish         137,382         143,696         143,696           Stewardship         2,219         3,000         2,268           Fellowship         7,150         8,700         8,820           New Member Development         692         1,000         559           Special Events Expenses         3,385         3,000         2,571           Worship         8,549         5,000         4,919           Clergy Expenses         -         5,000         4,673           Legacy Society Materials         -         1,500         -           Vestry         1,477         2,000         847           Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701           Below-the-Line Expenses         6,046         45,500         18,257		=	8,000	9,000		9,000
Diocesan Assessment         137,382         143,696         143,696           Stewardship         2,219         3,000         2,268           Fellowship         7,150         8,700         8,820           New Member Development         692         1,000         559           Special Events Expenses         3,385         3,000         2,571           Worship         8,549         5,000         4,919           Clergy Expenses         -         5,000         4,673           Legacy Society Materials         -         1,500         -           Vestry         1,477         2,000         847           Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701           Below-the-Line Expenses         6,046         45,500         18,257		Clergy Discretionary Fund	15,449	10,000		12,359
Stewardship         2,219         3,000         2,268           Fellowship         7,150         8,700         8,820           New Member Development         692         1,000         559           Special Events Expenses         3,385         3,000         2,571           Worship         8,549         5,000         4,919           Clergy Expenses         -         5,000         4,673           Legacy Society Materials         -         1,500         -           Vestry         1,477         2,000         847           Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701           Below-the-Line Expenses         6,046         45,500         18,257						
Fellowship         7,150         8,700         8,820           New Member Development         692         1,000         559           Special Events Expenses         3,385         3,000         2,571           Worship         8,549         5,000         4,919           Clergy Expenses         -         5,000         4,673           Legacy Society Materials         -         1,500         -           Vestry         1,477         2,000         847           Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701           Below-the-Line Expenses         6,046         45,500         18,257		Diocesan Assessment	137,382	143,696		143,696
New Member Development         692         1,000         559           Special Events Expenses         3,385         3,000         2,571           Worship         8,549         5,000         4,919           Clergy Expenses         -         5,000         4,673           Legacy Society Materials         -         1,500         -           Vestry         1,477         2,000         847           Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701           Below-the-Line Expenses         6,046         45,500         18,257						
Special Events Expenses         3,385         3,000         2,571           Worship         8,549         5,000         4,919           Clergy Expenses         -         5,000         4,673           Legacy Society Materials         -         1,500         -           Vestry         1,477         2,000         847           Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701           Below-the-Line Expenses         6,046         45,500         18,257						•
Worship         8,549         5,000         4,919           Clergy Expenses         -         5,000         4,673           Legacy Society Materials         -         1,500         -           Vestry         1,477         2,000         847           Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701           Below-the-Line Expenses         6,046         45,500         18,257			692			559
Clergy Expenses         -         5,000         4,673           Legacy Society Materials         -         1,500         -           Vestry         1,477         2,000         847           Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701           Below-the-Line Expenses         6,046         45,500         18,257						
Legacy Society Materials         -         1,500         -           Vestry         1,477         2,000         847           Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701           Below-the-Line Expenses         6,046         45,500         18,257		•	8,549			
Vestry Other/Miscellaneous         1,477 2,000 552         847 5,000 552           Total Expenses         \$ 1,166,189 \$ 1,257,696 \$ 1,232,926           Gross Operating Surplus (Deficit) Below-the-Line Expenses         \$ 73,711 \$ 789 \$ 36,701           Below-the-Line Expenses         6,046 45,500 18,257		·	-			4,673
Other/Miscellaneous         956         5,000         652           Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701           Below-the-Line Expenses         6,046         45,500         18,257		Legacy Society Materials	-			-
Total Expenses         \$ 1,166,189         \$ 1,257,696         \$ 1,232,926           Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701           Below-the-Line Expenses         6,046         45,500         18,257		•	1,477	2,000		
Gross Operating Surplus (Deficit)         \$ 73,711         \$ 789         \$ 36,701           Below-the-Line Expenses         6,046         45,500         18,257		Other/Miscellaneous	956	 5,000		652
Below-the-Line Expenses         6,046         45,500         18,257		Total Expenses	\$ 1,166,189	\$ 1,257,696	\$	1,232,926
	Gross Oper	ating Surplus (Deficit)	\$ 73,711	\$ 789	\$	36,701
Net Operating Surplus (Deficit)         \$ 67,665         \$ (44,711)         \$ 18,444		Below-the-Line Expenses	 6,046	 45,500		18,257
	Net Operat	ting Surplus (Deficit)	\$ 67,665	\$ (44,711)	\$	18,444

### St. Andrew's Episcopal Church Statement of Financial Position December 31, 2016

(from Independent Accountant's Review Report)

#### **Assets**

Cash and cash equivalents	\$	553,897
Investments		3,529,950
Pledges receivable, net of allowance for		
uncollectible pledges of \$9,003		24,966
Rental income receivable		1,400
Prepaid expenses		15,905
Property, net		2,663,967
Total assets	<u>\$</u>	6,790,085
Liabilities and Net Assets		

1 10	hı	111	1000
LIA	UI.	ш	ties:

Accounts payable	\$ 15,348
Accrued expenses	44,749
Security deposit	1,996
Total liabilities	\$ 62,093

#### Net assets:

Unrestricted	\$ 5,893,251
Temporarily restricted	820,185
Permanently restricted	14,556
Total net assets	\$ 6,727,992

### Commitments (Note 11)

Total liabilities and net assets	\$	6,790,085
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### St. Andrew's Episcopal Church Statement of Activities and Changes in Net Assets For the Year Ended December 31, 2016

(from Independent Accountant's Review Report)

	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
Support and revenue:				
Contributions and bequests	\$ 884,762	491,092	-	1,375,854
Rental income	124,137	-	_	124,137
Investment income	226,039	27,578	-	253,617
Fundraising and special events	30,175	-	-	30,175
Other income	16,023	-	-	16,023
Net assets released from restriction	251,014	(251,014)		
Total gross support and revenue	1,532,150	267,656	=	1,799,806
Expenses:				
Program services	1,064,127	-	_	1,064,127
Management and general	254,261	-	_	254,261
Fundraising	11,994			11,994
Total expenses	1,330,382			1,330,382
Increase in net assets	201,768	267,656	-	469,424
Net assets, beginning of year	5,691,483	552,529	14,556	6,258,568
Net assets, end of year	\$ 5,893,251	820,185	14,556	6,727,992

### St. Andrew's Episcopal Church Statement of Functional Expenses For the Year Ended December 31, 2016

(from Independent Accountant's Review Report)

	Program Services	Management and General	<u>Fundraising</u>	<u>Total</u>
Salaries and wages	\$ 404,300	134,767	-	539,067
Fringe benefits and payroll taxes	109,411	36,471	-	145,882
Retirement plan contributions	57,264	19,088	-	76,352
Worship	19,777	-	-	19,777
Music	18,734	-	-	18,734
Religious Education	7,666	-	-	7,666
Fellowship and Stewardship	4,002	-	11,088	15,090
Office supplies and expenses	478	58,104	347	58,929
Repairs and maintenance	80,737	102	-	80,839
Insurance and real estate taxes	25,487	-	-	25,487
Utilities	34,996	5,729	-	40,725
Depreciation	59,358	-	-	59,358
Outreach	90,604	-	559	91,163
Discretionary and benevolence	5,758	-	-	5,758
Diocesan assessment	143,696	-	-	143,696
Bishop's Capital Fund contribution	1,859			1,859
	\$ 1,064,127	254,261	11,994	1,330,382

In 2016, St. Andrew's was in the fourth year of fulfilling a five-year \$150,000 pledge to the Bishop's Capital Fund, "Together Now." The amount recorded above (\$1,859) represents the accretion (annual expense recognized during 2016). The remaining amount paid in 2016 (\$28,141) extinguished a portion of the balance sheet item "accrued expenses" that was outstanding as of December 31, 2015.

### St. Andrew's Episcopal Church Statement of Cash Flows For the Year Ended December 31, 2016

(from Independent Accountant's Review Report)

Increase (decrease) in cash and cash equivalents:  Cash flows from operating activities:		
Increase in net assets	\$	469,424
Adjustments to reconcile increase in net assets to	<u> </u>	103,121
net cash provided by operating activities:		
Depreciation		59,358
Net realized gains on sales of securities		(76,153)
Changes in unrealized gains on securities available for sale		(87,616)
Changes in operating assets and liabilities:		
Pledges receivable		(3,352)
Other receivables		(1,400)
Prepaid expenses		(2,851)
Accounts payable		9,698
Accrued expenses		(21,120)
Security deposit		(4)
Total adjustments		(123,440)
Net cash provided by operating activities		345,984
Cash flows from investing activities:		
Proceeds from sale of investments		1,659,147
Purchases of investments	(	1,891,006)
Purchases of property and equipment		(8,525)
Net cash used by investing activities		(240,384)
Net increase in cash and cash equivalents		105,600
Cash and cash equivalents, beginning of year		448,297
Cash and cash equivalents, end of year	\$	553,897

## St. Andrew's Episcopal Church Notes to the Financial Statements

### 1. Summary of Accounting Policies

The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

#### a. Organization and Tax Status

St. Andrew's Episcopal Church (the "church") was originally founded as a mission and later became a parish on March 22, 1892. The church is exempt from income tax under Section 501(c)(3) of the U.S. Internal Revenue Code ("Code") and comparable state law, and contributions to it are tax deductible within the limitations prescribed by the Code. The church, however, is subject to tax on income from the conduct of any trade or business that is not substantially related to the exercise or performance of its religious purpose constituting the basis for its tax exemption (the "unrelated business income tax").

### b. Basis of Accounting

The accompanying financial statements and other financial information have been prepared in accordance with accounting principles generally accepted in the United States and in accordance with the accrual method of accounting. Under this method of accounting, revenues and expenses are identified with specific periods of time and are recorded as earned or incurred without regard to the date of receipt or disbursement of cash.

#### c. Contributions

All contributions to the church are considered to be available for unrestricted use unless specifically restricted by the donor and accepted by the vestry.

#### d. Property and Equipment

Property is stated at cost except for donated property which is stated at fair market value at the date of receipt. Expenditures for major renewals and betterments with a cost of \$5,000 or more and that extend the useful life of property are capitalized. Expenditures for maintenance and repairs, and renewals and betterments not exceeding \$5,000 are charged to expense as incurred. Depreciation is calculated on a straight-line basis over the estimated useful lives of the respective assets.

#### e. Contributed Services

A substantial number of unpaid volunteers have made significant contributions of their time to the church's programs. The value of this contributed time is not susceptible to objective measurement and is not reflected in these statements.

#### f. Investments

Investments (primarily mutual funds) are presented in the financial statements at fair market value, with the resulting realized and unrealized gains and losses included in the Statement of Cash Flows. Realized gains and losses are determined using the average cost method.

#### g. Pledges Receivable

Pledges receivable represent promises from donors to give and are expected to be collected within one year from the date of the statement of financial position.

### 2. Description of Funds

#### a. The General Fund

The General Fund accounts for all expenditures related to unrestricted support and revenue. It also accounts for all assets (other than fixed assets) and liabilities of the church that have not been restricted.

#### b. The Agency Fund

This fund includes contributions designated by the donors, by the sources, or by the vestry to be temporarily restricted and disbursed in a specified manner.

#### c. The Endowment Fund

Endowment Fund comprises accumulated gifts and bequests received by the church, designated by the donors or the vestry as endowment, and accepted by the vestry into the Endowment Fund. The vestry has an spending approved policy from the endowment to support operating expenses. The current policy of the Finance Committee transfers from the Endowment Fund to the General Fund an amount calculated to be 4.5% of average fair value of the Endowment Fund for the prior three years (the "4.5% Rule"). This amount is reported as revenue for the General Fund.

The Endowment Fund comprises six separate funds that had fair market values at the end of 2015 and 2016 as follows:

Fund	2015	2016
General Endowment	2,814,394	2,994,077
Dorian Endowment		199,168
Lamerton Endowment	58,243	61,208
Music Endowment	88,453	93,040
Outreach Endowment	130,200	136,822
Property Endowment	28,298	30,234
Endowment Fund	3,119,589	3,514,549

The Lamerton Endowment includes an amount of \$14,556 that is permanently restricted. The remainder of the Lamerton Endowment and the entire Dorian, Music, Outreach, and Property Endowments are restricted. temporarily The amounts released from restriction in 2016 from the Lamerton, Music, Outreach, and Property Endowments were \$2,460, \$3,652, \$5,506, \$682, respectively. The Dorian Endowment was established in 2016 and was not subject to any releases from restriction during the year.

#### d. The Plant Fund

The Plant Fund accounts for the church's buildings, land, and all major improvements. The Rectory at 24 Princeton Road in Wellesley was acquired in 1990. The rental property at 7 Denton Road in Wellesley was acquired in 1963 and converted to a two-family unit in 1984. The church building was originally built in 1894. Subsequent land purchases occurred and additions were made in 1922, 1951, 1954, and 1964.

### 3. Contributions and Bequests

On a consolidated basis, the various Funds received contributions and bequests during the year totaling \$1,375,854.

The amount of unpaid pledges at the end of 2016 for the 2016 stewardship campaign "Moving Forward Together" was \$33,969, most of which is expected to be paid and recorded as revenue in 2017. The amount of unpaid 2015 pledges at the end of 2015 was \$25,204, of which \$14,539 was collected and recorded as revenue in 2016.

#### 4. Investments & Investment Return

Detailed information on investment composition and performance can be found on pages 11–12 of this report.

### 5. Special Events (net of expenses)

The church conducted one major fundraising event during 2016. Bargain Haul in May yielded net income of \$30,175 (compared to \$30,643 in 2015).

# 6. Income from Properties and Property Related Costs

The General Fund received \$29,550 from the rental apartment at 7 Denton Road. It also received \$74,890 from the Montessori school and \$19,697 from other groups for the use of the church's facilities.

The General Fund spent \$67,040 for repair & maintenance in 2016. Other operating property-related expenses included utilities for the three properties (\$40,725, of which \$10,998 was for heating the church), property insurance (\$24,454), and property tax (\$1,033).

#### 7. Outreach

The General Fund expended \$38,500 on outreach in 2016. Among the recipients were St. Stephen's Church, El Hogar, Family Promise Metrowest, Salvation Army Framingham, Wellesley Food Pantry, Ecclesia Ministries, Healthcare Without Walls, and two Episcopal Relief & Development Funds. The Agency Fund expended \$34,753 on outreach in 2016. Among those recipients were St. Stephen's, El Hogar, Heifer International, Wellesley Food Pantry, The Domestic and Foreign Missionary Society, The Episcopal Diocese of Massachusetts, Family Promise Metrowest, and American Friends of the Episcopal Diocese of Jerusalem. In addition, the church's contribution (\$30,000) to the Bishop's Capital Fund "Together Now" is directed primarily at outreach activities, as are the Clergy Discretionary Fund (\$12,359) and Theological Education (\$9,000).

#### 8. Diocesan Assessment

The church pays an assessment to The Episcopal Diocese of Massachusetts representing its share of diocesan expenses. The 2016 assessment was based upon a percentage of the church's 2013 operating

expenses (exclusive of outreach expenses). The church's assessment for 2016 was \$143,696 (\$137,382 in 2015), payable in monthly installments to the diocese.

### 9. Employee Benefits

The church pays health care insurance premiums for full-time and certain part-time employees who elect to participate. The church spent \$104,732 on health care premiums during the year.

The church maintains a defined contribution pension plan for all eligible lay employees. The church contributes 5% of eligible salaries and matches employee contributions up to 4%. Pension expense for this plan amounted to \$18,354 in 2016.

The church is also a participant in a separate pension plan that provides pension benefits to all ordained clergy of the Episcopal Church, including those who hold positions with St. Andrew's. Pension expense for this plan amounted to \$57,998 in 2016.

#### 10. Related Parties

The church and the diocese are related parties in that the church is a parish of the diocese and pays an assessment to the diocese. The church occasionally has immaterial amounts due from employees that are repaid on a timely basis during the year. The church had no other material related party transactions during the year.

#### 11. Commitments

On April 1, 2015, the church entered into an agreement to lease office equipment for five years at a monthly cost of \$354. The total rent expense for this arrangement was \$4,245 in 2016. This amount does not include certain maintenance and insurance costs that are also borne by the church.

### 12. Contingent Liabilities and Assets

The church had no contingent liabilities or assets in any of its Funds at the end of 2016.

### St. Andrew's Episcopal Church December 31, 2016 Endowment Update

#### Total Investments at 12/31/2016 were \$3,514,549

YTD Investment Gain	+\$252,596
YTD Transfers Out	-\$149,698
YTD Transfers In & Other Income	+\$3,301
YTD Gifts & Bequests	+\$276,150
Net Change	+\$382,349

#### **Investment Performance YTD – 12/31/2016**

Endowment Growth (Net of Transfers)	+12.21%
Endowment Total Return (Before Transfers)	+8.06%
S&P 500	+11.96%
Barclays Bond Aggregate	+2.75%
International Equity Composite	+4.72%
60%Equity/40% Bond Benchmark	+8.28%
45%US/15%Int'1/40% Bond Benchmark	+7.19%

#### **Investment Positioning – 12/31/2016**

Equities	49%
Int'l Equities	10%
Bonds	41%

#### Commentary

St. Andrew's Endowment as of December 31, 2016 had total assets of \$3,514,549. The portfolio returned 8.06%, which is ahead of the 45%US/15%Int'l/40% Bond target allocation return of +7.19% and slightly behind the 60%Equity/40% Bond Benchmark return of +8.28%.

Year to date positive contributors to performance are being underweight international stocks as well as our exposure to U.S. small cap stocks, high yield bonds, and bank loans. Having a shorter effective bond duration as well as our exposure to U.S. mid cap stocks and international small cap stocks hurt performance.

The portfolio has benefited over the past seven years from taking on higher risks relative to our benchmarks. Rebalancing early in the year and again in October has positioned the portfolio more conservatively. The portfolio now has higher quality securities, lower equity beta, and lower effective bond duration.

St. Andrew's Wellesley Endowment Summary 12/31/16

### St. Andrew's Episcopal Church – 2017 Approved Budget

		Budget <u>2015</u>	Budget <u>2016</u>	Budget <u>2017</u>	Y/Y Inc.\$	Y/Y <u>Inc.%</u>
	Revenues					
1	Unrestricted Pledges	\$845,000	\$870,000	\$890,000	\$20,000	2.3%
2	Gifts and Grants	\$40,000	\$50,000	\$40,000	(\$10,000)	-20.0%
3	Plate Collection	\$36,000	\$40,000	\$37,000	(\$3,000)	-7.5%
4	Endowment Income	\$126,518	\$137,088	\$140,640	\$3,552	2.6%
5	Facility Use	\$86,500	\$90,122	\$91,500	\$1,378	1.5%
6	Rental Income	\$45,300	\$29,500	\$30,225	\$725	2.5%
7	Special Events Income	\$30,000	\$30,000	\$30,000	\$-	0.0%
8	Rector Discretionary Gifts	\$10,000	\$7,500	\$5,000	\$(2,500)	-33.3%
9	Other Investment Income	\$275	\$275	\$275	\$-	0.0%
10	Other Income	\$4,000	\$4,000	\$2,500	\$(1,500)	-37.5%
	Total Revenues	\$1,223,593	\$1,258,485	\$1,267,140	\$8,655	0.7%
12		<i>+-,,</i>	<i>+-,,</i>	<b>4-,</b>	40,000	,.
	Expenses					
14	Compensation and Benefits					
15	Compensation and Benefits	\$736,000	\$739,500	\$754,510	\$15,010	2.0%
16	Music Section Leaders/Soloists	\$29,000	\$33,500	\$38,000	\$4,500	13.4%
17	Office	Ψ27,000	ψου,σου	ψ50,000	ψ4,500	15.470
18	Office Expenses	\$37,000	\$31,725	\$31,725	\$-	0.0%
19	Systems, Software and Support	\$17,000	\$12,250	\$12,250	\$- \$-	0.0%
20	Systems Replacement Fund	\$1,500	\$1,500	\$2,050	\$550	36.7%
21					\$550 \$550	5.5%
	Financial and Legal Services	\$10,000	\$10,000	\$10,550		
22	Communications	\$1,500	\$13,725	\$11,570	\$(2,155)	-15.7%
23	<u>Property</u>	0== 000	<b>***</b> ***			0.00/
24	Building Repair and Maintenance	\$57,000	\$57,000	\$57,000	<b>\$</b> -	0.0%
25	Building Projects	\$12,500	\$12,500	\$12,500	\$-	0.0%
26	Insurance and Property Tax	\$21,000	\$23,000	\$28,500	\$5,500	23.9%
27	Utilities	\$43,000	\$38,000	\$40,000	\$2,000	5.3%
28	<u>Music</u>					
29	Adult Music	\$9,800	\$9,800	\$10,000	\$200	2.0%
30	Youth Music	\$1,000	\$1,000	\$1,000	\$-	0.0%
31	Christian Education					
32	Adult Formation	\$3,200	\$4,200	\$4,950	\$750	17.9%
33	Youth Formation	\$2,000	\$2,000	\$1,500	\$(500)	-25.0%
34	Church School	\$6,800	\$10,100	\$8,300	\$(2,600)	-17.8%
35	<u>Outreach</u>					
36	Parish Outreach	\$31,000	\$31,000	\$31,000	\$-	0.0%
37	Contribution to Bishop's Outreach	\$30,000	\$30,000	\$30,000	\$-	0.0%
38	Theological Education	\$8,000	\$9,000	\$9,000	\$-	0.0%
39	Rector Discretionary Fund	\$10,000	\$10,000	\$10,000	\$-	0.0%
40	Diocesan, Parish, and Vestry					
41	Diocesan Assessment	\$137,382	\$143,696	\$132,639	\$(11,057)	-7.7%
42	Stewardship	\$2,000	\$3,000	\$3,100	\$100	3.3%
43	Fellowship	\$6,500	\$8,700	\$10,350	\$1,650	19.0%
44	New Member Development	\$1,200	\$1,000	\$1,100	\$100	10.0%
45	Bargain Haul Expense	\$3,000	\$3,000	\$3,000	<b>\$-</b>	0.0%
46	Worship	\$2,000	\$5,000	\$3,025	\$(1,975)	-39.5%
47	Altar Guild	\$1,700	\$-	\$2,135	\$2,135	New Category
48	Vestry	\$2,000	\$2,000	\$2,000	\$-	0.0%
49	Legacy Society materials	\$-	\$1,500	\$500	\$(1,000)	-66.7%
50	Clergy Expenses	\$-	\$5,000	\$5,000	\$-	0.0%
51	Contingency	\$500	\$5,000	\$5,000	\$-	0.0%
	Total Expenses	\$1,223,582	\$1,257,696	\$1,272,254	\$14,558	1.2%
	Tomi Expenses	Ψ1,443,304	Ψ1,437,070	ψ1,414,43 <del>4</del>	ψ14,550	1.4/0
53 54 Net Income (Loss) \$11 \$789 \$(5,114) \$(5,903)						
56	Non-recurring expenses					
57	Additional building projects	\$39,000	\$38,000	\$10,000		
58	Outreach	\$39,000 \$-	\$7,500	\$10,000 \$-		
50	Carcacii	ψ-	Ψ1,500	ψ-		

 $This \ budget \ is \ provided \ for \ illustrative \ purposes. \ Actual \ revenue \ and/or \ expense \ amounts \ are \ likely \ to \ differ \ from \ those \ presented \ above.$