## St. Andrew's Episcopal Church

## 2017 FINANCIAL REPORT

#### **AND**

2018 Annual Budget

Treasurer Arnout Eikeboom

Finance Chair Alan Joachim

Investment Committee Chair Kevin McClintock

### Treasurer's Report

I am happy to report that from a financial perspective, St. Andrew's had a solid year in 2017. As shown in this report, both operating revenues and operating expenses were very close to budgeted amounts, resulting in a modest operating surplus for the year. The financial position of the church remains strong with the balance sheet as of year-end 2017 showing a solid cash position. The church endowment enjoyed a year of strong performance as a result of its continued participation in the global equity market rally.

As usual, the lion's share of operating revenue consisted of contributions in the form of pledge payments (\$853,452), gifts (\$75,192), and plate (\$39,474), which collectively amounted to \$968,118 in 2017. The second-highest source of operating revenue was the draw from our endowment (\$140,640). Other significant revenue sources include facility use (\$95,152), rental income (\$30,188), and special events income (\$34,351).

On the expense side, the biggest expense category by far was compensation/benefits (\$777,587), followed by the Diocesan assessment (\$132,639). Other significant expense categories were outreach and property-related expenses. Outreach takes many forms at St. Andrew's. Expenses for outreach within our 2017 operating budget included \$31,000 for Parish outreach, a \$30,000 contribution to the Bishop's Capital Fund, donations totaling \$9,000 to divinity schools, and discretionary donations of \$16,637 by the clergy. Whereas monetary contributions are only part of our outreach activities, additional outreach contributions in excess of \$32,000 were made outside of our 2017 operating budget (e.g., Alternative Gift Fair). It should be noted that a significant portion (20%) of the Diocesan assessment is also earmarked for outreach.

As we close the books on 2017 and start a new operating year, this is also an opportunity to reflect on my second year as church treasurer. I consider it a great honor to serve as your treasurer and I am grateful for this opportunity to make a contribution. It continues to be a pleasure to work closely with Ruth Hubert, our financial secretary. I greatly value her institutional knowledge and I continue to be impressed by her dedication and the accuracy of her work.

I am grateful to our rector, Adrian Robbins-Cole, for his ongoing support and encouragement. One of the privileges of serving as a vestry member at St. Andrew's is the opportunity to work with dedicated individuals for a common purpose. It has been a rewarding experience to work with the Wardens and with the members of the Finance Committee.

I would also like to thank the continuing members of the money-counting team at the church—Jo Dermer, Linda Gallo, Jane Givens, Meg Harris, and Pat MacKinnon—for their important and ongoing contributions to the overall financial operation of the church. A special word of thanks and appreciation is due to David Giele, who retired from the team in April after 23 years of service. David's dedication to the church community for such a long time is truly inspiring.

Finally, I am grateful to all parishioners of St. Andrew's. The church can only sustain its mission because of you. Thank you for your ongoing support and generosity!

— Arnout Eikeboom, Treasurer

## St. Andrew's Church General Fund Comparative Operating Fund Performance, 2016–2017

		2016		2017	2017
		Actual		Budget	Actual
Revenues	Pledge Payments and Gifts	\$ 929,372	\$	930,000	\$ 928,644
	Plate	36,721		37,000	39,474
	Endowment Income	137,088		140,640	140,640
	Facility Use	94,587		91,500	95,152
	Rental Income	29,550		30,225	30,188
	Special Events Income	32,746		30,000	34,351
	Clergy Discretionary Income	7,000		5,000	11,707
	Bank Account Interest	576		275	745
	Other Income	 1,987		2,500	 2,281
	Total Revenues	\$ 1,269,627	\$	1,267,140	\$ 1,283,181
Expenses	Compensation and Benefits	 761,299		792,510	777,587
LAPETISES	Office				
	Office Expenses	18,912		31,725	25,698
	Systems, Software, and Support	19,431		12,250	24,129
	Systems Replacement Fund	296		2,050	2,118
	Financial & Legal Services	9,112		10,550	8,779
	Communications	9,396		11,570	7,433
	<u>Property</u>				
	Repair and Maintenance	67,040		57,000	62,135
	Building Projects	8,525		12,500	-
	Insurance & Property Tax	25,487		28,500	27,772
	Utilities	40,725		40,000	37,963
	<u>Music</u>	11,714		11,000	13,188
	<u>Christian Education</u>				
	Adult Formation	4,002		4,950	3,926
	Youth Formation	534		1,500	1,084
	Church School	5,091		8,300	7,480
	<u>Outreach</u>				
	Parish Outreach	31,000		31,000	31,000
	Bishop's Capital Fund	30,000		30,000	30,000
	Theological Education	9,000		9,000	9,000
	Clergy Discretionary Fund	12,359		10,000	16,637
	<u>Diocese and Parish</u>				
	Diocesan Assessment	143,696		132,639	132,639
	Stewardship	2,268		3,100	2,977
	Fellowship	8,820		10,350	10,552
	New Member Development	559		1,100	964
	Special Events Expenses	2,571		3,000	2,765
	Worship	4,919		5,160	4,504
	Clergy Expenses	4,673		5,000	5,416
	Legacy Society Materials	-		500	-
	Vestry	847		2,000	1,918
	Other/Miscellaneous	 652		5,000	 3,998
	Total Expenses	\$ 1,232,926	\$	1,272,254	\$ 1,251,663
Gross Oper	rating Surplus (Deficit)	\$ 36,701	\$	(5,114)	\$ 31,518
	Below-the-Line Expenses	 18,257	_	10,000	 -
Net Operat	ting Surplus (Deficit)	\$ 18,444	\$	(15,114)	\$ 31,518

# St. Andrew's Episcopal Church Statements of Financial Position December 31, 2017 and December 31, 2016

(from Independent Accountant's Review Report)

	2017	2016
Assets		
Current assets:		
Cash and cash equivalents	\$ 654,173	\$ 553,897
Investments	3,879,055	3,529,950
Pledges receivable, net of allowance for uncollectible		
pledges of \$13,189 (2017) and \$9,003 (2016)	12,919	24,966
Other receivables	9,516	1,400
Prepaid expenses	22,324	15,905
Total current assets	4,577,987	4,126,118
Property, net	2,604,324	2,663,967
Total assets	\$ 7,182,311	\$ 6,790,085
Liabilities and Net Assets		
Current Liabilities:		
Accounts payable	\$ 7,885	\$ 15,348
Accrued Expenses	17,163	44,749
Security Deposit	2,501	1,996
Total current liabilities and total liabilities	27,549	62,093
Net assets:		
Unrestricted	6,223,334	5,893,251
Temporarily restricted	916,872	820,185
Permanently restricted	14,556	14,556
Total net assets	7,154,762	6,727,992
Commitments (Note 11)		
Total liabilities and net assets	\$ 7,182,311	\$ 6,790,085

# St. Andrew's Episcopal Church Statement of Activities and Changes in Net Assets For the Year Ended December 31, 2017

(from Independent Accountant's Review Report)

	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
Support and revenue:				
Contributions and bequests	\$ 752,571	324,721	-	1,077,292
Rental income	125,340	-	-	125,340
Investment income	433,579	71,359	-	504,938
Fundraising and special events	31,586	-	-	31,586
Other income	27,936	-	-	27,936
Net assets released from restriction	299,393	(299,393)		
Total gross support and revenue	1,670,405	96,687		1,767,092
_				
Expenses:				
Program services	1,049,130	-	-	1,049,130
Management and general	275,491	-	-	275,491
Fundraising	15,701			15,701
Total expenses	1,340,322			1,340,322
Increase in net assets	330,083	96,687	-	426,770
Net assets, beginning of year	5,893,251	820,185	14,556	6,727,992
Net assets, end of year	\$ 6,223,334	916,872	14,556	7,154,762

#### St. Andrew's Episcopal Church Statement of Functional Expenses For the Year Ended December 31, 2017

(from Independent Accountant's Review Report)

Salaries and wages         \$ 410,070         136,690         -         546,760           Fringe benefits and payroll taxes         112,533         37,511         -         150,044           Retirement plan contributions         59,408         19,803         -         79,211           Worship         21,166         -         -         21,166           Music         28,529         -         -         28,529           Religious Education         9,268         -         -         9,268           Fellowship and Stewardship         3,926         -         13,529         17,455           Office supplies and expenses         494         73,620         1,208         75,322           Repairs and maintenance         60,517         2,038         -         62,555           Insurance and real estate taxes         27,773         -         -         27,773           Utilities         32,133         5,829         -         37,962           Depreciation         59,643         -         -         59,643           Outreach         84,964         -         964         85,928           Discretionary and benevolence         5,123         -         5,123           Dioce		Program	Management		
Fringe benefits and payroll taxes         112,533         37,511         -         150,044           Retirement plan contributions         59,408         19,803         -         79,211           Worship         21,166         -         -         21,166           Music         28,529         -         -         28,529           Religious Education         9,268         -         -         9,268           Fellowship and Stewardship         3,926         -         13,529         17,455           Office supplies and expenses         494         73,620         1,208         75,322           Repairs and maintenance         60,517         2,038         -         62,555           Insurance and real estate taxes         27,773         -         -         27,773           Utilities         32,133         5,829         -         37,962           Depreciation         59,643         -         -         59,643           Outreach         84,964         -         964         85,928           Discretionary and benevolence         5,123         -         -         5,123		<u>Services</u>	and General	<u>Fundraising</u>	<u>Total</u>
Retirement plan contributions       59,408       19,803       -       79,211         Worship       21,166       -       -       -       21,166         Music       28,529       -       -       -       28,529         Religious Education       9,268       -       -       9,268         Fellowship and Stewardship       3,926       -       13,529       17,455         Office supplies and expenses       494       73,620       1,208       75,322         Repairs and maintenance       60,517       2,038       -       62,555         Insurance and real estate taxes       27,773       -       -       27,773         Utilities       32,133       5,829       -       37,962         Depreciation       59,643       -       -       59,643         Outreach       84,964       -       964       85,928         Discretionary and benevolence       5,123       -       -       5,123	Salaries and wages	\$ 410,070	136,690	-	546,760
Worship       21,166       -       -       21,166         Music       28,529       -       -       28,529         Religious Education       9,268       -       -       9,268         Fellowship and Stewardship       3,926       -       13,529       17,455         Office supplies and expenses       494       73,620       1,208       75,322         Repairs and maintenance       60,517       2,038       -       62,555         Insurance and real estate taxes       27,773       -       -       27,773         Utilities       32,133       5,829       -       37,962         Depreciation       59,643       -       -       59,643         Outreach       84,964       -       964       85,928         Discretionary and benevolence       5,123       -       -       5,123	Fringe benefits and payroll taxes	112,533	37,511	-	150,044
Music       28,529       -       -       28,529         Religious Education       9,268       -       -       9,268         Fellowship and Stewardship       3,926       -       13,529       17,455         Office supplies and expenses       494       73,620       1,208       75,322         Repairs and maintenance       60,517       2,038       -       62,555         Insurance and real estate taxes       27,773       -       -       27,773         Utilities       32,133       5,829       -       37,962         Depreciation       59,643       -       -       59,643         Outreach       84,964       -       964       85,928         Discretionary and benevolence       5,123       -       -       5,123	Retirement plan contributions	59,408	19,803	-	79,211
Religious Education       9,268       -       -       9,268         Fellowship and Stewardship       3,926       -       13,529       17,455         Office supplies and expenses       494       73,620       1,208       75,322         Repairs and maintenance       60,517       2,038       -       62,555         Insurance and real estate taxes       27,773       -       -       27,773         Utilities       32,133       5,829       -       37,962         Depreciation       59,643       -       -       59,643         Outreach       84,964       -       964       85,928         Discretionary and benevolence       5,123       -       -       5,123	Worship	21,166	-	-	21,166
Fellowship and Stewardship         3,926         -         13,529         17,455           Office supplies and expenses         494         73,620         1,208         75,322           Repairs and maintenance         60,517         2,038         -         62,555           Insurance and real estate taxes         27,773         -         -         27,773           Utilities         32,133         5,829         -         37,962           Depreciation         59,643         -         -         59,643           Outreach         84,964         -         964         85,928           Discretionary and benevolence         5,123         -         -         5,123	Music	28,529	-	-	28,529
Office supplies and expenses         494         73,620         1,208         75,322           Repairs and maintenance         60,517         2,038         -         62,555           Insurance and real estate taxes         27,773         -         -         27,773           Utilities         32,133         5,829         -         37,962           Depreciation         59,643         -         -         59,643           Outreach         84,964         -         964         85,928           Discretionary and benevolence         5,123         -         -         5,123	Religious Education	9,268	-	-	9,268
Repairs and maintenance       60,517       2,038       -       62,555         Insurance and real estate taxes       27,773       -       -       27,773         Utilities       32,133       5,829       -       37,962         Depreciation       59,643       -       -       -       59,643         Outreach       84,964       -       964       85,928         Discretionary and benevolence       5,123       -       -       5,123	Fellowship and Stewardship	3,926	-	13,529	17,455
Insurance and real estate taxes       27,773       -       -       27,773         Utilities       32,133       5,829       -       37,962         Depreciation       59,643       -       -       59,643         Outreach       84,964       -       964       85,928         Discretionary and benevolence       5,123       -       -       5,123	Office supplies and expenses	494	73,620	1,208	75,322
Utilities       32,133       5,829       -       37,962         Depreciation       59,643       -       -       59,643         Outreach       84,964       -       964       85,928         Discretionary and benevolence       5,123       -       -       5,123	Repairs and maintenance	60,517	2,038	-	62,555
Depreciation       59,643       -       -       59,643         Outreach       84,964       -       964       85,928         Discretionary and benevolence       5,123       -       -       5,123	Insurance and real estate taxes	27,773	-	-	27,773
Outreach         84,964         -         964         85,928           Discretionary and benevolence         5,123         -         -         5,123	Utilities	32,133	5,829	-	37,962
Discretionary and benevolence 5,123 5,123	Depreciation	59,643	-	-	59,643
,	Outreach	84,964	-	964	85,928
Diocesan assessment 132,639 132,639	Discretionary and benevolence	5,123	-	-	5,123
	Diocesan assessment	132,639	-	-	132,639
Bishop's Capital Fund contribution 944 - 944	Bishop's Capital Fund contribution	944			944
\$ 1,049,130		\$ 1,049,130	275,491	15,701	1,340,322

In 2017, St. Andrew's was in the fifth and final year of fulfilling a five-year \$150,000 pledge to the Bishop's Capital Fund, "Together Now." The amount recorded above (\$944) represents the accretion (annual expense recognized during 2017). The remaining amount paid in 2017 (\$29,056) extinguished a portion of the balance sheet item "accrued expenses" that was outstanding as of December 31, 2016.

#### St. Andrew's Episcopal Church Statements of Cash Flows

#### For the Years Ended December 31, 2017 and December 31, 2016

(from Independent Accountant's Review Report)

	2017	2016
Increase (decrease) in cash and cash equivalents:	<u> </u>	
Cash flows from operating activities:		
Increase in net assets	\$ 426,770	\$ 469,424
Adjustments to reconcile increase in net assets to		
net cash provided by operating activities:		
Depreciation	59,643	59,358
Net realized gains on sales of securities	(16,188)	(76,153)
Changes in unrealized gains on securities	(377,218)	(87,616)
Changes in operating assets and liabilities:		
Pledges receivable	12,047	(3,352)
Other receivables	(8,116)	(1,400)
Prepaid expenses	(6,419)	(2,851)
Accounts payable	(7,463)	9,698
Accrued expenses	(27,586)	(21,120)
Security deposit	505	(4)
Total adjustments	(370,795)	(123,440)
Net cash provided by operating activities	55,975	345,984
Cash flows from investing activities:		
Proceeds from sale of investments	280,393	1,659,147
Purchases of investments	(236,092)	(1,891,006)
Purchases of property and equipment	-	(8,525)
Net cash provided (used) by investing activities	44,301	(240,384)
Net increase in cash and cash equivalents	100,276	105,600
Net increase in cash and cash equivalents	100,276	103,000
Cash and cash equivalents, beginning of year	553,897	448,297
Cash and cash equivalents, end of year	\$ 654,173	\$ 553,897

### St. Andrew's Episcopal Church Notes to the Financial Report

#### 1. Summary of Accounting Policies

The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

#### a. Organization and Tax Status

St. Andrew's Episcopal Church (the "church") was originally founded as a mission and later became a parish on March 22, 1892. The church is exempt from income tax under Section 501(c)(3) of the U.S. Internal Revenue Code ("Code") and comparable state law, and contributions to it are tax deductible within the limitations prescribed by the Code. The church, however, is subject to tax on income from the conduct of any trade or business that is not substantially related to the exercise or performance of its religious purpose constituting the basis for its tax exemption (the "unrelated business income tax").

#### b. Basis of Accounting

The accompanying financial statements and other financial information have been prepared in accordance with accounting principles generally accepted in the United States and in accordance with the accrual method of accounting. Under this method of accounting, revenues and expenses are identified with specific periods of time and are recorded as earned or incurred without regard to the date of receipt or disbursement of cash.

#### c. Contributions

All contributions to the church are considered to be available for unrestricted use unless specifically restricted by the donor and accepted by the vestry.

#### d. Property and Equipment

Property is stated at cost except for donated property which is stated at fair market value at the date of receipt. Expenditures for major renewals and betterments with a cost of \$5,000 or more and that extend the useful life of property are capitalized. Expenditures for maintenance and repairs, and renewals and betterments not exceeding \$5,000 are charged to expense as incurred. Depreciation is calculated on a straight-line basis over the estimated useful lives of the respective assets.

#### e. Contributed Services

A substantial number of unpaid volunteers have made significant contributions of their time to the church's programs. The value of this contributed time is not susceptible to objective measurement and is not reflected in these statements.

#### f. Investments

Investments (primarily mutual funds) are presented in the financial statements at fair market value, with the resulting realized and unrealized gains and losses included in the Statement of Cash Flows. Realized gains and losses are determined using the average cost method.

#### g. Pledges Receivable

Pledges receivable represent promises from donors to give and are expected to be collected within one year from the date of the statement of financial position.

#### 2. Description of Funds

#### a. The General Fund

The General Fund accounts for all expenditures related to unrestricted support and revenue. It also accounts for all assets (other than fixed assets) and liabilities of the church that have not been restricted.

#### b. The Agency Fund

This fund includes contributions designated by the donors, by the sources, or by the vestry to be temporarily restricted and disbursed in a specified manner.

#### c. The Endowment Fund

Endowment Fund comprises accumulated gifts and bequests received by the church, designated by the donors or the vestry as endowment, and accepted by the vestry into the Endowment Fund. The vestry has an approved spending policy from the endowment to support operating expenses. The current policy of the Finance Committee transfers from the Endowment Fund to the General Fund an amount calculated to be 4.5% of average fair value of the Endowment Fund for the prior three years (the "4.5% Rule"). This amount is reported as revenue for the General Fund.

The Endowment Fund comprises six separate funds that had fair market values at the end of 2016 and 2017 as follows:

2016	2017
2,994,077	3,300,612
199,168	226,839
61,208	66,939
93,040	101,758
136,822	149,626
30,234	33,280
3,514,549	3,879,055
	2,994,077 199,168 61,208 93,040 136,822 30,234

The Lamerton Endowment includes an amount of \$14,556 that is permanently restricted. The remainder of the Lamerton Endowment and the entire Dorian, Music, Outreach, and Property Endowments are temporarily restricted. The amounts released from restriction in 2017 from the Lamerton, Music, Outreach, and Property Endowments were \$2,589, \$3,929, \$5,793, and \$1,078, respectively. The Dorian Endowment was established in December 2016 and was not subject to any releases from restriction during the year.

#### d. The Plant Fund

The Plant Fund accounts for the church's buildings, land, and all major improvements. The Rectory at 24 Princeton Road in Wellesley was acquired in 1990. The rental property at 7 Denton Road in Wellesley was acquired in 1963 and converted to a two-family unit in 1984. The church building was originally built in 1894. Subsequent land purchases occurred and additions were made in 1922, 1951, 1954, and 1964.

#### 3. Contributions and Bequests

On a consolidated basis, the various Funds received contributions and bequests during the year totaling \$1,077,292.

The amount of unpaid pledges at the end of 2017 for the 2017 stewardship campaign was \$26,108. About 50% of that amount is expected to be paid and recorded as revenue in 2018. The amount of unpaid 2016 pledges at the end of 2016 was \$33,969, of which \$19,186 was collected and recorded as revenue in 2017.

#### 4. Investments & Investment Return

Detailed information on investment composition and performance can be found on pages 11–12 of this report.

#### 5. Special Events (net of expenses)

The church conducted one major fundraising event during 2017. Bargain Haul in May yielded net income of \$30,071 (compared to \$28,710 in 2016).

## 6. Income from Properties and Property Related Costs

The General Fund received \$30,188 from the rental apartment at 7 Denton Road. It also received \$76,000 from the Montessori school and \$19,152 from other groups for the use of the church's facilities.

The General Fund spent \$62,135 for repair & maintenance in 2017. Other operating property-related expenses included utilities for the three properties (\$37,963, of which \$11,089 was for heating the church), property insurance (\$26,647), and property tax (\$1,126).

#### 7. Outreach

The General Fund expended \$31,000 on outreach in 2017. Among the recipients were St. Stephen's Church, El Hogar, Family Promise Metrowest, Wellesley Food Pantry, Ecclesia Ministries, Healthcare Without Walls, and the Episcopal Relief & Development South Sudan Fund. The Agency Fund expended \$32,768 on outreach in 2017. Among those recipients were St. Stephen's, El Hogar, Heifer International, Wellesley Food Pantry, The Domestic and Foreign Missionary Society, Salvation Army Framingham, Family Promise Metrowest, and Episcopal Relief & Development Hurricane Relief Fund. In addition, the church's contribution (\$30,000) to the Bishop's Capital Fund "Together Now" is directed primarily at outreach activities, as are the Clergy Discretionary Fund (\$16,637) and Theological Education (\$9,000).

#### 8. Diocesan Assessment

The church pays an assessment to The Episcopal Diocese of Massachusetts representing its share of diocesan expenses. The 2017 assessment was based upon a percentage of the church's 2014 operating

expenses (exclusive of outreach expenses). The church's assessment for 2017 was \$132,639 (\$143,696 in 2016), payable in monthly installments to the diocese.

#### 9. Employee Benefits

The church pays health care insurance premiums for full-time and certain part-time employees who elect to participate. The church spent \$111,451 on health care premiums during the year.

The church maintains a defined contribution pension plan for all eligible lay employees. The church contributes 5% of eligible salaries and matches employee contributions up to 4%. Pension expense for this plan amounted to \$18,788 in 2017.

The church is also a participant in a separate pension plan that provides pension benefits to all ordained clergy of the Episcopal Church, including those who hold positions with St. Andrew's. Pension expense for this plan amounted to \$60,423 in 2017.

#### 10. Related Parties

The church and the diocese are related parties in that the church is a parish of the diocese and pays an assessment to the diocese. The church occasionally has immaterial amounts due from employees and others that are repaid on a timely basis during the year. The church had no other material related party transactions during the year.

#### 11. Commitments

On April 1, 2015, the church entered into an agreement to lease office equipment for five years at a monthly cost of \$354. The total rent expense for this arrangement was \$4,245 in 2017. This amount does not include certain maintenance and insurance costs that are also borne by the church.

#### 12. Contingent Liabilities and Assets

The church had no contingent liabilities or assets in any of its Funds at the end of 2017.

#### St. Andrew's Episcopal Church December 31, 2017 Endowment Update

#### Total Investments at 12/31/2017 were \$3,879,055

YTD Investment Gain	+\$504,246
YTD Transfers Out (Draw)	-\$140,640
YTD Transfers In (Gifts)	+\$900
Net Change	+\$364,506

#### **Investment Performance YTD – 12/31/2017**

Endowment Growth (Net of Transfers)	+10.37%
Endowment Total Return (Before Transfers)	+14.35%
S&P 500	+21.83%
Barclays Bond Aggregate	+3.63%
International Equity Composite	+27.41%
60% Equity/40% Bond Benchmark	+14.55%
45% U.S./15% Int'l/40% Bond Benchmark	+15.39%

#### **Investment Positioning – 12/31/2017**

U.S. Equities	50%
Int'l Equities	12%
Bonds	38%

#### Commentary

St. Andrew's Endowment as of December 31, 2017 had total assets of \$3,879,055. The portfolio returned 14.35% for all of 2017, which is below the 45% U.S./15% Int'l/40% Bond target allocation return of +15.39% and the 60% Equity/40% Bond Benchmark return of +14.55%. As another point of reference, the Balanced Composite Index comprised of 60% CRSP Total Market Index and 40% Barclays US Aggregate Bond Index returned 13.93% for the year.

Year-to-date performance was helped by investments in international small-cap stocks, U.S. mid-cap stocks, and floating-rate bank loans. Performance was hurt by being underweight international stocks relative to target allocations, exposure to U.S. small-cap stocks, and having a shorter-duration, higher-quality bond portfolio.

Over the past several years the endowment has moved consistently towards a higher-quality, lower-risk portfolio with a greater emphasis on low-cost index funds. This positioning is in light of recent stock market exuberance, significant geopolitical risk, and a rising rate environment. However, the portfolio has maintained a full exposure to equity markets relative to the benchmark and is currently 62% equities (of which 12% is international equities) and 38% bonds.

St. Andrew's Wellesley Endowment Summary 12/31/17

<u>:</u>		ı!			: : :	Percent	Percent	Ĕ	Peer	
	12/31/15	1/15	12/31/16	12/	12/31/17	of Category	of Total	Performance	Group Perf.	<u>Objective</u>
Equity Funds										
Vanguard Total Stock Market Index Fund	<del>⇔</del>	297,882 \$	551,390	<del>\$</del> >	668,115	32.5%	17.2%	21.17%	21.83%	S&P 500
Vanguard Windsor Fund		255,517	287,804	_	343,064	16.7%	8.8%	19.20%	13.66%	Russell 1000 Value
Vanguard Strategic Small-Cap Fund		87,586	105,664			%0:0	%0.0	10.33%	15.16%	MSCI Small Cap 1750
Vanguard FTSE All World ex-US		49,173	51,499		62,539	3.2%	1.7%	27.22%		FTSE All World ex-US
Vanguard Mid Cap Growth		97,949	104,560	_	127,384	6.2%	3.3%	21.83%		MSCI Mid Can Growth
T. Rowe Price Mid-Cap Growth Fund		170,795	211,587		264,179	12.9%	6.8%	24.86%	21.92%	MSCI Mid Cap Growth
Vanguard Dividend Appreciation Fund		177,983	199,322		243,622	11.9%	6.3%	22.21%	22.29%	NASDAO Dividend Index
Vanguard International Explorer Fund		249,931	245,518		340,699	16.6%	8.8%	38.77%	33.47%	S&P EPAC Small Cap
Fidelity Dividend Growth		113,057	*		2	%0:0	0.0%	20.14%	21.83%	S&P 500
Sub-total Equity Funds	_	1,499,873	1,757,344		2,052,602	100.0%	52.9%			
מסטטטים ביינים ב										
vanguard Balanced Fund										
Property		28.298	30.234		33.280	7.8%	%6.0	13.89%	13 93%	Ralanced Composite
Outreach		130,200	136,822		149,626	25.9%	3.9%	13.89%	13.93%	Balanced Composite
Music Endowment		88,453	93,040	_	101,758	17.6%	2.6%	13.89%	13.93%	Balanced Composite
Dorian Memorial			199,168		226,838	39.5%	5.8%	13.89%	13.93%	Balanced Composite
Lamerton		58,243	61,208		66,939	11.6%	1.7%	13.89%	13.93%	Balanced Composite
Sub-total Balanced Funds		305,194	520,472		578,441	100.0%	14.9%			
Fixed Income Funds										
Fidelity Floating Rate High Income		343,902	162,098		168.514	13.5%	4.3%	3.92%	1.27%	short bonds
Vanguard Money Market		400,667	151,552		137,076	11.0%	3.5%	0.81%	0.34%	MMkt Fund Ava
Vanguard Inflation Protected Securities		69,278	72,462		74,574	%0.9	1.9%	2.91%	3.01%	TIPS
Vanguard Short Term Bond Index Fund		221,518	547,506		553,948	44.4%	14.3%	1.18%	1.27%	Short Bond
Vanguard Inter-Term Invest-Grade Fund		291,768	*		х	0.0%	0.0%	4.26%	5.57%	Barclays US 5-10v Credit
Vanguard Total Bond Market Index Fund		*	303,115		313,900	25.2%	8.1%	3.56%	3.63%	Barclays Agg Bond Index
Sub-total Fixed Income Funds	1.	1,327,133	1,236,733		1,248,012	100.0%	32.2%			}
	er er	3,132,200 \$	3,514,549	₩	3,879,055		100.0%			

Asset Allocation	US Equity	20%
excluding Balanced Funds	Int'l Equity	12%
10	Fixed Income	38%

#### St. Andrew's Episcopal Church – 2018 Approved Budget

		Budget <u>2016</u>	Budget <u>2017</u>	Budget 2018	Y/Y Inc.\$	Y/Y Inc.%
	Revenues					
1	Unrestricted Pledges	\$870,000	\$890,000	\$950,000	\$60,000	6.7%
2		\$50,000	\$40,000	\$50,000	\$10,000	25.0%
3	Plate Collection	\$40,000	\$37,000	\$35,000	(\$2,000)	-5.4%
4	Endowment Income	\$137,088	\$140,640	\$148,164	\$7,524	5.3%
5	Facility Use	\$90,122	\$91,500	\$92,000	\$500	0.5%
6	Rental Income	\$29,500	\$30,225	\$31,000	\$775	2.6%
7	Special Events Income	\$30,000	\$30,000	\$30,000	\$0	0.0%
8	Rector Discretionary Gifts	\$7,500	\$5,000	\$5,000	\$0	0.0%
9	Other Investment Income	\$275	\$275	\$275	\$0	0.0%
10	Other Income	\$4,000	\$2,500	\$2,500	\$0	0.0%
11	Total Revenues	\$1,258,485	\$1,267,140	\$1,343,939	\$76,799	6.1%
12						
13	Expenses					
14	Compensation and Benefits					
15	Compensation and Benefits	\$739 <i>,</i> 500	\$754,510	\$780,244	\$25,734	3.4%
16	Music Section Leaders/Soloists	\$33,500	\$38,000	\$40,000	\$2,000	5.3%
17	<u>Office</u>					
18	Office Expenses	\$31,725	\$31,725	\$31,725	\$0	0.0%
19	Systems, Software and Support	\$12,250	\$12,250	\$12,250	\$0	0.0%
20	Systems Replacement Fund	\$1,500	\$2,050	\$2,050	\$0	0.0%
21	Financial and Legal Services	\$10,000	\$10,550	\$11,000	\$450	4.3%
22	Communications	\$13,725	\$11,570	\$11,385	(\$185)	-1.6%
23	<u>Property</u>					
24	Building Repair and Maintenance	\$57,000	\$57,000	\$60,000	\$3,000	5.3%
25	Building Projects	\$12,500	\$12,500	\$23,900	\$11,400	91.2%
26	Building Projects Reserve	\$-	\$-	\$15,000	\$15,000	
27	Insurance and Property Tax	\$23,000	\$28,500	\$35,000	\$6,500	22.8%
28	Utilities	\$38,000	\$40,000	\$40,000	\$0	0.0%
29	<u>Music</u>					
30	Adult Music	\$9,800	\$10,000	\$10,000	\$0	0.0%
31	Youth Music	\$1,000	\$1,000	\$1,000	\$0	0.0%
32	Christian Education					
33	Adult Formation	\$4,200	\$4,950	\$4,700	(\$250)	-5.1%
34	Youth Formation	\$2,000	\$1,500	\$2,000	\$500	33.3%
35	Church School	\$10,100	\$8,300	\$11,005	\$2,705	32.6%
36	Outreach					
37	Parish Outreach	\$31,000	\$31,000	\$36,000	\$5,000	16.1%
38	Additional Outreach	\$30,000	\$30,000	\$30,000	\$0	0.0%
39	Theological Education	\$9,000	\$9,000	\$9,000	\$0	0.0%
40	Rector Discretionary Fund	\$10,000	\$10,000	\$10,000	\$0	0.0%
41	Diocesan, Parish, and Vestry					
42	Diocesan Assessment	\$143,696	\$132,639	\$134,202	\$1,563	1.2%
43	Stewardship	\$3,000	\$3,100	\$3,100	\$0	0.0%
44	Fellowship	\$8,700	\$10,350	\$10,300	(\$50)	-0.5%
45	New Member Development	\$1,000	\$1,100	\$1,000	(\$100)	-9.1%
46	<u> </u>	\$3,000	\$3,000	\$3,000	\$0	0.0%
47	-	\$5,000	\$3,025	\$3,025	\$0	0.0%
48	Altar Guild	\$-	\$2,135	\$2,035	(\$100)	-4.7%
49	Vestry	\$2,000	\$2,000	\$2,000	\$0	0.0%
50	· · · · · · · · · · · · · · · · · · ·	\$1,500	\$500	\$1,000	\$500	100.0%
51		\$5,000	\$5,000	\$5,000	\$0	0.0%
52	Contingency	\$5,000	\$5,000	\$5,000	\$0	0.0%
	Total Expenses	\$1,257,696	\$1,272,254	\$1,345,921	\$73,667	5.8%
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	Net Income (Loss)	\$789	\$(5,114)	\$(1,982)	\$3,132	
	Non-recurring expenses	\$45,500	\$10,000			

This budget is provided for illustrative purposes. Actual revenue and/or expense amounts are likely to differ from those presented above.